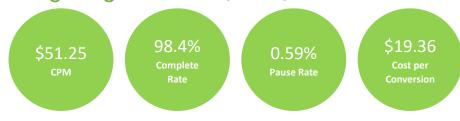
Streaming TV Campaign Averages

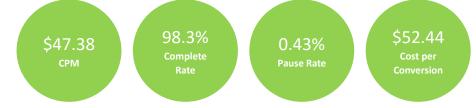
Retargeting OTT/CTV (ReTV)



Competitor OTT/CTV



POI-Employer OTT/CTV



Hulu Campaigns



Retargeting OTT/CTV Campaigns

On average this campaign type had the lowest cost per conversion and highest complete rate. As a result, this is the most successful OTT/CTV Campaign Type

Hulu Campaigns*

- *Preliminary data garnered from 23 apartment campaigns over 12 months in 2023.
- Hulu campaigns drove a very strong \$22.62 cost per conversion. However, this is an expensive campaign type to run, with a \$93.94 CPM.

Competitor OTT/CTV

 Of the geofence OTT/CTV campaign types, Competitor OTT/CTV drove a lower cost per conversion.

Notes

- Cost per conversion includes both walk ins and web conversions.
- POI-Employer data consists of only 27 campaigns, the majority from 1 client.

